

The Kowloon Motor Bus Company (1933) Limited

Open Invitation for Expression of Interest (“EOI”)

The Kowloon Motor Bus Company (1933) Limited (“KMB”) hereby openly invites interested parties to submit tender collection request and participate in the forthcoming tender.

Issue Date	19-Aug-2026
Tender Reference	TBC
Subject Supply Scope	Supply of Electric Minibus and Coach for non-franchised operations in Hong Kong: (1) Number of Seaters: Minibus - up to 28 seater Coach - up to 65 seater (2) Delivery Schedule (refer to page 4)
Tender Collection Deadline	On or before 02-Sep-2026 (10:00 AM HK Time) By email to tender.SKY@kmb.hk (in pdf format) In case a rainstorm black warning or typhoon signal No. 8 or above is valid for any duration between 6:00 a.m. (HKSAR Time) and 10:00 a.m. (HKSAR Time), the closing time will be extended to 10:00 a.m. (HKSAR Time) on the next weekday (i.e. except Saturday and Sunday) other than public holiday.
Submission Requirement	All interested parties having relevant resources, qualifications and experience shall complete and return the following items by email as PDF attachment: 1) Tender Collection Form (blank form is attached), duly completed and signed with company chop; and 2) EOI enquiry Form (blank form is attached), duly completed and signed with company chop; and 3) Relevant product catalogue(s) for the supply of EV Minibus and Coach Should you have any queries, please contact below contact person: Contact: Mr. Dennis Chiu (Tel. 852 2786 8992)
KMB Acknowledgment	1) Interested party shall instantly receive KMB’s acknowledgement email after submission. 2) In case such acknowledgement is not received, the interested party shall contact KMB to ensure successful delivery.
Important Notes	Important notes of this OTN are provided via the below link: https://www.kmb.hk/eng/pdf/ImportantNotes_EOI_OTN.pdf

EOI Registration Form

To: The Kowloon Motor Bus Company (1933) Limited (“KMB”)

KMB Tender No: TBC

Tender Subject: Supply of EV Minibus and Coach for non-franchised operations in Hong Kong

IMPORTANT:

*** This request will not be considered if the returned form is incomplete or submitted without the required document.**

We hereby submit our request for collecting the captioned Tender Document.

1. Company Name	
2. Type of Legal Entity	☐ Sole Proprietor ☐ Partnership ☐ Limited Company
3. Details of Contact Person	Name and Title: Direct Tel. No.: Mobile Tel. No.: E-Mail Address: Company Website:

The below information is required from NEW supplier only.

4. Company Profile and relevant experience	* Please provide a copy of your company profile and submit a brief description of your relevant experience (a document of not more than 2 pages of A4 paper).
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- We confirm that we have read and understood the Important Notes of this OTN.
- We hereby further undertake with KMB that we shall keep confidential all information received by us and use it solely for the purpose of the above mentioned subject.

Name and Title

* Please use supplementary sheets if required.

Authorized Signature and Chop

EOI Enquiry Form

Item	Particulars	Interested Tenderer's Reply
1.	Sales volume of EV Minibus and Coaches in Hong Kong / Asia-Pacific Region for the years 2026, 2025, 2024 and 2023	
2.	Relevant operation data	
3.	Length of Vehicle	
4	Detailed information of local support on maintenance and servicing in Hong Kong, i.e. number of maintenance and servicing center(s)	
5	Maximum carrying capacity per EV Minibus and Coaches	
6	Battery size vs Cruising range	

Name and Title

* Please use supplementary sheets if required.

Authorized Signature and Chop

Expected Delivery Schedule

Month-Year	Number of Minibus (up to 28 seater)	Number of Coach (60-65 seater)
Mar-27	25	12
Apr-27	2	1
Jul-27	1	
Aug-27	3	
Oct-27	2	
Nov-27	1	
Dec-27	1	
Jan-28	14	2
Feb-28	2	5
Mar-28		1
Apr-28		1
May-28		1
Jul-28		1
Aug-28		1
Nov-28	2	2
Dec-28	1	3
Jan-29	3	
Feb-29	2	
Apr-29	2	
May-29	4	1
Aug-29	3	
Sep-29	1	
Total:	69	31